



First in Communications

December 4, 2015

Robert Symons  
 PSCC Administrative Support  
 5300 Bishop Blvd  
 Cheyenne WY 82009

RE: Wyolink Radio System

Dear Mr. Symons,

Icom America is honored to have received your letter dated October 20, 2015 approving the Icom F9000 Series portables and mobiles as certified equipment on the above-mentioned system.

As requested, we are offering the Wyoming State End-users the following:

<b>Product Pricing</b>	Icom America GSA Schedule GS-35F-0109L Contract Pricing <a href="http://www.icomamerica.com/en/governmentsales/contracts/gsa/Default.aspx">http://www.icomamerica.com/en/governmentsales/contracts/gsa/Default.aspx</a>
<b>Payment Terms</b>	The payment terms are: <ol style="list-style-type: none"> <li>1. Extended Payment Terms: 2% 20, N30 (OAC)           <ol style="list-style-type: none"> <li>a. We accept checks, money orders and EFT.</li> </ol> </li> <li>2. Pre-payment:           <ol style="list-style-type: none"> <li>a. Visa, MasterCard or American Express (no prompt pay discounts)</li> <li>b. Letter of Credit</li> <li>c. Wire Transfer</li> </ol> </li> </ol>
<b>Shipping Terms</b>	We cover ground shipping as FOB Destination for all orders CONUS.
<b>Equipment Warranty</b>	Icom P25 Trunking Radios carry a 3-year manufacturer's warranty with optional extended warranties. Supporting accessories carry a 1-year manufacturer's warranty. Contact our Warranty Administration Team for complete details.

Your Primary Contacts are:

<b>Public Safety Market Specialist</b>	Paul Wardner P - 425-586-6323 E – paulw@icomamerica.com	
<b>Technical Sales Manager</b>	<b>West Wyoming</b>	<b>East Wyoming</b>
	Anjie Rowland P - 425.450.6056 E – anjier@icomamerica.com	Mike Russell P - 425.586.6341 E – miker@icomamerica.com
<b>Contract Administration</b>	Kristina Pickering P – 425.450.6092 E – salescontracts@icomamerica.com	

For your immediate reference we are providing supporting documents such as:

- Wyolink Price List for approved Portables
- Wyolink Price List for approved Mobiles
- Icom F9011 Series Product Brochure
- Icom F9511 Series Product Brochure
- Icom F9511HT Series Product Brochure
- Interop Call Group Solutions Brochure

Our website address is: [www.icomamerica.com](http://www.icomamerica.com)

Should you have any questions or require further information, please do not hesitate to contact either myself or Mr. Paul Wardner.

We thank you for the opportunity to partner with the State to provide you with reliable products that will easily to meet the evolving customer needs.

Sincerely,  
**ICOM AMERICA INC.**

A handwritten signature in cursive script, appearing to read "Kristina Pickering".

Kristina Pickering, KD7QEQ  
Government Sales Program Manager

/kep  
Enclosures

Cc: Bob Symon, Paul Wardner, Anjie Rowland, Mike Russell