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October 23, 2015

Mr. Robert Symons
PSCC Administrative Support
State of Wyoming Office of Homeland Security
5500 Bishop Boulevard
Cheyenne, Wyoming 82002

Dear Mr. Symons:

Midland Radio Corporation, as an approved WyoLink Compliant Equipment Vendor, agrees to the WyoLink Pre-Negotiated Pricing Agreement. Midland certifies that pricing for our P25 radios approved for use on the WyoLink trunking system is at or below our GSA contract pricing (45% off list price). A copy of our current GSA contract price list is attached for reference.

Please note that Midland Radio Corporation periodically offers promotional pricing to government users further discounting our P25 radios. As these promotions are initiated, we will forward pricing details and effective dates to you for inclusion on the WyoLink website.

We appreciate the opportunity to offer our radios to the State of Wyoming for use on the WyoLink system. Please feel free to contact me with any questions at 800-821-7848, ext. 234, or via e-mail at sballew@midlandradio.com.

Regards,

A handwritten signature in cursive script that reads "Susan Ballew".

Susan Ballew
Director, Government Contracting

cc: Clyde Keith, Federal Sales Manager
Lanny Sellers, P25 Test Engineer